

11 - 12 September, 2014. NH Danube City Hotel, Vienna, Austria

www.glceurope.com **f** in



GLOBAL LEADING CONFERENCES

Prestigious Speaker Line up

Jennifer Robertson DG Internal Market European Commission, Belgium

Ignacio Terol Head of Section, European Central Bank, Germany

Alyona Lamash FRM, Head of Risk Management Practice, Exactpro Systems, Russia

Mark Ryland Financial Markets Technology Consultant Independent Consulting, United Kingdom

Veronique Nejman Head of ITO CIB **BNP Paribas Fortis, Belgium**

Holly Welch Murnieks Executive Director JPMorgan Chase, United Kingdom

Clive Triance Managing Director, Global Head of Broker Dealer Outsourcing HSBC, UK

Claudio Anfossi Director, Head of Securities Competence Center, **BE Consulting, Italy**

Peter Peschek Managing Consultant, Targit, Austria

Francis Gross Head of Division, External Statistics **European Central Bank, Germany**

Göran Fors Global Head of Custody SEB, Sweden

Philippe de Brossard Head of Electronic, Reporting and Clearing for OTC Operations Societé Generale, France

Günter Schnaitt Head of Global Securities Services Austria UniCredit Bank, Austria

Nicholas Chaudhry Head of OTC Client Clearing, Commerzbank, UK

Alessandro Zignani Commercial Director Post Trade Division London Stock Exchange Group, Italy

Rafael Plata Secretary General ropean Association of CCP Clearing Houses (EACH), Belgium

Malavika Solanki Head of Business Development, Sales & Marketing, CDSClear, LCH.Clearnet, United Kingdom

Geert Vanderbeke Head of Sales Europe ABN AMRO Clearing Bank NV, Belgium

Alexander Westphal Adviser European Central Securities Depositories Association (ECSDA), Belgium

Thiebald Cremers Legal Advisor - Public Affairs **BNP Paribas, France**

Dave Grace Post Trade Securities Strategy Barclays, UK

privateequity wire

David PenstoneDirector of Sales for Austria and Central and Eastern Europe Deutsche Bank, UK



Partners

Media

propertyfundsworld institutionalassetmanager

Private

wealthadviser



In the Chair

Clive Triance Managing Director, Global Head of Broker Dealer Outsourcing HSBC. UK

Event Introduction

On the stage of the global finance, where the shadow of the crisis is still lingering and its repercussions are being felt all over the world. Market participants are steering their way through the complex matrix of various regulatory initiatives tinted with new market entries and increasing competition. Join our expert speakers and panelists to gain knowledge from their professional insight and experience on the current market situation and how to successfully adapt and implement regulatory requirements in the highly specialised post-trade industry. They will also provide an outlook on the current global landscape and reveal strategies on how to and incorporate them in your existing business mode.



+ 36 1 848 0515 | booking@glceurope.com | www.glceurope.com

bne

Post Trade Forum



11 - 12 September, 2014. NH Danube City Hotel, Vienna, Austria

Sponsorship opportunity

We make sure to provide a 5* platform to those interested in building long term partnership with industry leaders by bringing a decent number of top management to this event. Therefore, we offer limited number of speaking slot as well as number of other marketing opportunities like, exhibition booth, workshop leadership, panel moderation, cocktail or dinner sponsorship, promotional material distribution, one-on-one meetings, and last but not the least a GLC À la carte sponsorship package for you to be able to choose the degree of your marketing

Benefits of Sponsorship

- Raise awareness of new solutions
- Opportunity to broaden your competitive edge
- Lead generation possibilities
- Approach to a new online networking tools

About GLC

Global Leading Conferences (GLC) is an industry leader in the field of business intelligence. We provide Business platforms and networking opportunities to senior level executives by bringing them together in highly interactive events, such as B2B Conferences, Global Summits, Training. Being customer focused and having our client's priorities in mind, are among our core values and essential to the way we operate our business. Our passion for client satisfaction and result, drive us to work with industry players closely to better understand their interests and day to day issues, in order to deliver the most impactful events.



We are specialized in major industries such as; Pharmaceutical, Finance, Energy, Oil & Gas, IT & Communication Sales & Marketing, Law and Human Resources. Our commitment is to deliver the latest information to our clients, while maintaining the highest qualities and standards. By attending GLC events your company shall benchmark advanced strategies, gain the latest knowledge and a competitive edge while enjoying a 5 star environment.

Contact us for More Information

To attend the event please contact:

Reservation booking@glceurope.com

Book now:



+36 1 848 0588

Jaymin Marolia Business development manager jaymin.marolia@glceurope.com

Who will you meet

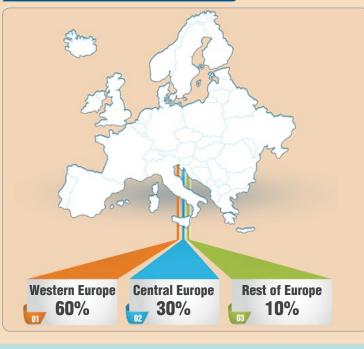
- » CEOs, VPs, Global Heads, Directors, General
- » Managers and Senior Managers of
- » Market Structure, Securities, Trading, Market
- > Operations, External and Regulatory Affairs, OTC

delivered solid results أُمَّ كَرُهَا أَعَا

- » Derivatives and Post Trade Policy, Financial
- » Markets Policy, Regulatory and Market Policy
- » Payments and Infrastructure and Strategy,
- » Fund and Asset Management, Risk Management
- » Infrastructure and Strategy, Cash
- » Equity Operations, Treasury Directors and
- » Managers, Financial Services, Corporate

	31.66	42,14	+0,00	19.040
1 CE CER 444		27.07	+0,17	3,52%
3 23 237 20	100 T	21, 18	+9.26	0,89%
		21, 10		
	0.00	4,55		-4,08%
The second se	28.0	311,58	+13,53	3,32%
12122 22	2, 26,73	%,51	+0,82	0.54%

Participant chart



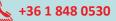
If interested in speaking please contact:

Silvia Kramer Conference Producer silvia.kramer@glceurope.com

+36 1 848 0548

If interested in sponsoring the event please contact:

Gabriela Zoren EMEA Project Manager gabi.zoren@glceurope.com



Post Trade Forum



11 - 12 September, 2014. NH Danube City Hotel, Vienna, Austria

8:30 Registration & Coffee



8:50 Opening Remarks from the Chair

9:00 Summary of the Year 2014 and forecast for the future

- Quick 2013 overview of regulatory initiatives:
- MiFID2/MiFIR, EMIR
- Experiences since the introduction of the CRR and CRD IV on 1st January 2014
- How are these regulations supporting one another to promote harmonisation?
- European regulations' role in setting up post trade harmonisation and financial integration

Keynote Speaker: Rafael Plata

<u>Secretary General,</u>

European Association of CCP Clearing Houses (EACH)

9:40 Post-trade services to boom on strong market

performance

- The predictable growth of the post-trade
- services sales
- The on-going focus on post-trade providers
- The impact of the implementation of Target2
- Securities (T2S) on the number of players in the market.
- The effect of post-crisis regulation on central securities depositories (CSDs)

Keynote Speaker: Günter Schnaitt

Head of Global Securities Services Austria, UniCredit Bank Austria AG

10:20 Post-Trade Policy – What Next?

Keynote Speaker: Jennifer Robertson DG Internal Market European Commission

11:00 Morning Coffee and Networking

11:20 T2S and post-trade harmonisation

- T2S and CSD Regulation what is the current status?
- Fourth T2S Harmonisation Progress Report what are the results?
- How is the market infrastructure changing?
- Is T2S erasing the differences between cross-border and domestic settlement and demolishing all barriers across countries?
- Where is the future of settlement heading?

Keynote Speaker: Ignacio Terol

Head of Section, European Central Bank, Germany

12:00 The activity done by a CSD as Monte Titoli and the

whole domestic market

• The current project status of the bilateral testing of MT with ECB

Keynote Speaker: Alessandro Zignani Commercial Director Post Trade Division, London Stock Exchange Group

12:40 Luncheon & Networking

13:40 How Central Clearing reshapes post trade management for OTC derivatives

- What is central clearing and the latest regulatory update on clearing obligations
- How OTC clearing changes both pre and post trade behaviour
- Key considerations for participants such as bilateral vs clearing, cost of clearing and cross asset OTC clearing infrastructure
- What you can do to prepare

Keynote Speaker: Malavika Solanki

Head of Business Development, Sales & Marketing, CDSClear, LCH.Clearnet, United Kingdom

14:20 CSD Regulation: changes and challenges for the

delivered solid results ln aftending h

market

- CSDR: State of play and timeline
- What are the main issues for the market?A harmonised settlement discipline regime for Europe
- A narmonised settlement discipline regime for Eur
 Implementation challenges
- Implementation challenges
 Looking ahead: How does this fit in the wider picture?

Keynote Speaker: Alexander Westphal

Adviser, European Central Securities Depositories Association (ECSDA

15:00 T2S: New standards on asset servicing and liquidity

management

- Impact on global and local custodians
- Changes on asset servicing
- Liquidity management will not be the same any more an Overview
 Securities and cash financing becoming of strategically importance

Keynote Speakers:

Claudio Anfossi <u>Director, Head of Securities Competence Center, BE</u> <u>Consultina</u>

Peter Peschek Managing Consultant, Targit

- **15:40** The drive for efficiency in the new world of regulation
- Holistic solutions for clients
 New development in post trade services
- Rew development in post trade servi
 Cross margin and capital efficiencies

Keynote Speaker: Nicholas Chaudhry

Head of OTC Client Clearing, Commerzbank, UK

16:20 Refreshments and networking

16:40 Delivering Large Post-Trade Initiatives:

Quality Assurance and Key Challenges

- Difficulties in coping with functional complexity experienced by the project team
- Aligning tests correctly in batches that correspond to events in the daily life cycle, including multiple days
- Accelerating the daily life cycle to speed up test execution and to cover Settlement Failure processes in testing within a reasonable timeframe
- Accurately simulating and controlling test inputs from upstream systems and outputs to downstream systems
- Management of complex Reference Data setup
- Involvement of complex components such as Risk Management and Collateral Management systems
- Test cycle turnaround time, client certification and test automation

Keynote Speakers:

Alyona Lamash FRM <u>Head of Risk Management Practice, Exactpro</u> Systems

Mark Ryland <u>Financial Markets Technology Consultant, Independent</u> <u>Consulting, United Kingdom</u>

17:20 Securities Law: which are the remaining open points?

- Overview of recent legislative initiative impacting securities law
- Are we still talking about securities law (or a custody-regulation)?
- An industry view on regulatory and legal shortcomings in securities holding
- "Collateral" is the name of the game

Keynote Speaker: Thiebald Cremers

Legal Advisor - Public Affairs BNP Paribas

18:00 End of day one

Post Trade Forum

NAY9



11 - 12 September, 2014. NH Danube City Hotel, Vienna, Austria

8:30 Registration & Coffee

8:50 Opening Remarks from the Chair

9:00 Securing CCPs value in Risk Management

- Are CCPs there to manage systemic risk or instead causing it?
- Changing landscape : security vs capital efficiency
- Diversity killed by regulation?
- CCP default scenarios : recovery vs resolution
- Keynote Speaker: Geert Vanderbeke Head of Sales Europe, ABN AMRO Clearing Bank NV

9:40 Measurement in the 21st century financial system, as

major challenge for both public and private sector actors
 Shared data infrastructures such as the Global LEI System (GLEIS)

Keynote Speaker: Francis Gross

Head of Division, External Statistics, European Central Bank

10:20 Broker Outsourcing - Myths and Facts

- What is driving banks and brokers to look at wholesale outsourcing?
- Who is likely to outsource?
- What are the technology and operational challenges?
- Is it really worth taking the risk?
- What are the tangible benefits?

Keynote Speaker: Clive Triance

Managing Director, Global Head of Broker Dealer Outsourcing, HSBC

11:00 Morning Coffee & Networking

11:20 PANEL DISCUSSION

New regulation, and the impact on post-trade activities

- MiFID II post-trade transparency, and the importance of keeping secondary markets liquid
- CSDR settlement discipline, in particular mandatory buy-ins, and the role of short-selling in providing secondary market liquidity

Moderator: Andy Hill, Director

<u>Market Practice and Regulatory Policy</u> <u>International Capital Market Association (ICMA), United Kingdom</u>

Panelists: Graham Ray

<u>T2S Programme Manager, Deutsche Bank</u> Alex Dockx Executive Director, JP Morgan

Dave Grace

Post Trade Consultant

12:00 The need for better post-trade automation

- Harmonize automating clearing, risk management, reporting processes and while being compliant with EMIR at the same time
- Strategies to eliminate manual intervention (human error)
- How to improve operational robustness for better regulatory compliance?

gnighelity is the sults in a second solution of the second s

• Automation as a way of cost cutting-Facts and Myths

Keynote Speaker: David Penstone

<u>Director of Sales for Austria and Central and Eastern Europe,</u> <u>Deutsche Bank</u>

12:40 Luncheon & Networking

13:40 The most suitable Business Model in the field of tack-

ling market dynamics

- How to best adjust your business model to the changing business environment
- What challenges are to be overcome?
- How to fight with the tomorrow's competitive environment?

Keynote Speaker: Göran Fors Global Head of Custody, SEB

14:20 How to implement an operational control plan embedding the multiple dimensions of types of risks in an

investment bank BO/MO

Keynote Speaker: Veronique Nejman Global Head Capital Markets Europe BNPP - Head of CIB Operations and Permanent Control ITO Belaium BNP Paribas Fortis

15:00 Refreshments and networking

15:20 Clear or not to Clear? Current Trends on

the OTC Derivatives Market

- The transformation of of clearing in the OTC derivatives market
 Regulatory impact that enhance the reshaping of the OTC
- derivatives market • Examination of trade repositories in OTC derivatives markets
- Examination of trade repositories in OTC derivative
 The significance of listed and OTC derivatives

Keynote Speaker: Philippe de Brossard

<u>Head of Electronic, Reporting and Clearing for OTC Operations</u> <u>Societé Generale</u>

16:00 Understanding Collateral Challenges on

the Stage of Global Post Trade

- Understand the impact of Dodd Frank and Basel III on collateralmanagement
 How to successfully mitigate risks, assess collateral needs and
- manage collateral resources?Selecting the best strategies to meet collateral demands
- Preparing to fit in

Keynote Speaker: Holly Welch Murnieks

Executive Director, JPMorgan Chase, United Kingdom

16:40 Closing Remarks from the Chair

End of day two